



Veterans attending this conference will have the opportunity to participate in educational workshops focused on topics like federal certification programs, government contracting, business development or business startup, financing, and bonding. Veterans will also be provided with time to meet with veteran business owners and government agencies for match-making and networking opportunities.

This event is designed to coordinate efforts between Michigan businesses and service providers and help veteran business owners reach their full potential. The day-long event will assist veteran entrepreneurs who are curious about expanding their businesses and contracting with the federal and state government.

Agencies and Primes:

TACOM/TARDEC
General Dynamics
United Defense
VA Medical Centers
Smiths Aerospace
Barnes Aerospace
Selfridge AFB
Pratt & Whitney
GSA
DSCC
MI Correctional Facilities
NASA Glenn Research Center
National Guard Bases
Army Corps of Engineers
US Postal Service
SBA
SBTDC
VBRC
County Veteran's Office
State of Michigan
MEDC

All Michigan veteran business owners and entrepreneurs are cordially invited to the

Vetrepneur's Conference

A Government Contracting Forum and Training Event Serving Those Who Served

November 9, 2006
8:00 am – 4:30 pm

Holiday Inn – Gateway Centre
5353 Gateway Centre
Flint, MI 48507

RESERVATIONS ARE REQUIRED

This event is free of charge, however reservations are required.

Contact Cynthia Maschat at (810) 600-1433, or register online at www.thegrcc.org/conference.htm



Workshops will educate business owners and entrepreneurs on how to:

Develop and finance a small business

Access the government market through federal, state, and local contracts

Create and implement an effective marketing and sales strategy

Utilize veteran-owned status to strengthen a business

Agenda

8:00 – 8:30 am
Registration

8:30 – 9:00 am
Opening Remarks

Senator Valde Garcia

*Defense Contract Coordination
Center Director*

*Dennis DeMolet, Chairman
SBA Veterans Business Affairs*

9:00 – 9:15 am
Break

9:15 – 11:45 am
Training – Multiple Tracks

*Entrepreneurship
Small Business Financing
Government Contracting
GSA Schedules
Selling to the State of Michigan*

11:45 am – 12:00 pm
Break

12:00 – 1:00 pm
Lunch

*Speaker: Scott Denniston, Director
Center for Veterans Enterprise
Washington, DC*

1:00 – 1:15 pm
Break

1:15 – 4:30 pm
**Agency/Prime Contractor
Roundtable and Exhibits**

